

Job Announcement

GGear Group is the Electronics distributor, retailer, and Mechanical Engineering of various brand include (1) LG Electronics products including Television, Refrigerator, Washing Machine, Commercial Air Conditioning, Household Air Conditioning, (2) Bosch Power Tools and (3) Hyundai Elevator.

To meet our growing and expansion and to challenge with our unique mission "Growing Together", we cordially invite the potential candidates to join us with the position below:

Position : Area Sales Manager (02 Post)

Location : Kampong Cham/Preah Sihanouk Ville

1. Job Responsibility

- Make sales to targets set by Sales director
- Visit customers like electronic shops in coverage area both urban and remote areas
- Maintain existing customers with proper relationships, and sell products to new customers
- Develop markets through sales amount and new product models.
- Plan and execute product displays and propose merchandising in good locations
- Collect information of price and competitors and update to sales director
- Build customer relationship and solve pending tasks
- Maintain customer database
- Generate sales report for daily, weekly, and monthly reports to sales director
- Other tasks assigned by the company

2. Job Requirement

- Graduate from university in business administration or related fields
- 3-year experiences in sales field distribution supervision
- Be able to communicate in English and well understand about computer literacy
- Friendly communication, negotiation skill and team work
- Willingness go to other provinces based on business necessary
- Honesty and respect for company regulation
- High commitment and be able to work under pressure

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Website	: www.ggear.com.kh
Deadline	: N/A
Note	: Only shortlisted candidates will be contacted for interview.